

Tenders Alert Service

Missing government contracts? Talk to us...

The Tenders Alert Service is a free service that enables eligible businesses to identify UK, ROI and other European Union contract opportunities from a wide range of public sector organisations via a daily email alert. The Service is provided by Enterprise Europe Network (EEN) and Innovate UK. Local businesses can access the Service through Invest Northern Ireland.

In the most recent survey, 37 businesses on the Service won 159 contracts potentially worth £259 million.

Every day, the Service searches thousands of opportunities sourced from various websites. It filters these opportunities to alert registered users to the ones most relevant to them. Most are taken from Tenders Electronic Daily - <http://ted.europa.eu>, the online database of higher value European tenders and contracts. Other sources include:

- eTendersNI - <https://etendersni.gov.uk>
- eSourcing NI - <https://e-sourcingni.bravosolution.co.uk>
- Public Tenders Ireland - <http://www.etenders.gov.ie/>
- Public Contracts Scotland - <http://www.publiccontractsscotland.gov.uk/>
- Sell 2 Wales - <http://www.sell2wales.gov.uk/>
- English Council websites

An example of tender search results is shown below:

Title	Country	Doc type	Summary	Published	Deadline
UK-belfast: Building construction work	UK	Contract notice	The Contracting Authority seeks land in the following area: Carrickfergus (in the area identified in the map attached at Annex 2) In the interests of providing an efficient housing management service, the Contracting Authority will not consider Sites which provide less than 10 units or more than 200	09.05.2018	07.06.2018
UK-belfast: Installation of gates	UK	Contract notice	[The Contracting Authority is looking to appoint a single Economic Operator (Contractor) for the provision of Gates, Barriers and Roller Doors Maintenance Services across the PSNI Estate utilising an NEC3 Term Service Contract. The Economic Operator will be responsible for the provision of the follo	09.05.2018	12.06.2018

Please note that the Service does **not** cover private sector tenders.



Eligibility

The Service is open to any business that meets the following eligibility conditions:

- Northern Ireland registered SME
- Actively looking for opportunities outside Northern Ireland
- Two years audited accounts (so as to be eligible to apply for the tenders published on the Service)
- Experience of the tendering process e.g. submitting tenders
- Attended, or be willing to attend, InterTradeIreland's "Go-2-Tender" programme or a similar course

How it works

To express an interest about joining the Service, email tenders@investni.com.

Subject to being eligible, a business joining the Service completes the registration process with assistance from the tendering team. This involves creating a company profile (basic contact details) and a search profile (this uses both CPV codes and keywords appropriate to the business to ensure tender notices received are relevant). The profiles are next added to the Service. The business will then start to receive email alerts from search@winningtenders.eu Latest Tenders / Invest NI. Thereafter, the tendering team will be in touch to advise how to access the tender search results online and to ensure the Service is meeting the business's needs (this may involve modifying the search profile to obtain better results).

The tendering team can also offer guidance on:

- How to access tendering training (e.g. "Go-2-Tender")
- Procurement events (e.g. "Meet the Buyer")
- Tendering procedures
- UK and EU Public Procurement Regulations

Northern Ireland Opportunities

The Service is **not** open to businesses that focus solely on opportunities in Northern Ireland.

For **free** access to Northern Ireland tendering opportunities:

<https://etendersni.gov.uk> or <https://e-sourcingni.bravosolution.co.uk>

For further information on sources of tender advice and opportunities: <http://www.dfpni.gov.uk/cpd>

Contacts

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For information on other Enterprise Europe Network services please contact Louise Wallace 028 9069 8174 or email louise.wallace@investni.com